New York 26th March 1851

Messrs Wolcott Balis & Co
Shanghai

My dear Sirs

This will be handed to you by Mr Francis Gibbs of this city - who will arrive with you via San Francisco and Oregon, - he visits to join Messrs Wolcott Balis & Co Canton. Mr Gibbs has a Brother Mr George Gibbs residing at Oregon - I am in hopes that through this visit a business may be built up between him and himself. Mr Francis Gibbs will be able to post you up regarding the trade opening on the Pacific Coast of the United States - a trade which in my opinion will be long rival that now existing between the Eastern States and the Indies - I shall be pleased if Mr Gibbs has occasion

Yours